

INVESTMENT BANKING SUMMER ASSOCIATE

We have opportunities for about five summer associates in our New York and San Francisco Investment Banking offices. Strong academic performance, exceptional interpersonal skills, and superior analytical, computer, and communication skills are essential. The firm values individuals who are demonstrated team players and can interact with all levels of the organization. Successful candidates will exhibit a common sense approach to problem solving and a strong desire to learn, in addition to showing initiative, integrity, and creativity.

Company Profile

Cowen and Company is the investment bank division of Cowen Group, focused on emerging growth companies. The firm provides innovative financing solutions to clients and investors worldwide. With headquarters in New York, Cowen is comprised of 90 investment banking professionals and 430 employees overall. The firm merged with hedge fund Ramius in November 2009.

Organization

Cowen specializes in value added, high margin investment banking services and products. The product groups include Debt Capital Markets, Equity Capital Markets, Mergers and Acquisitions, and Private Equity. The corporate finance groups include Aerospace & Defense, Alternative Energy, Consumer, Financial Institutions, Health Care, and Technology.

Summer associates spend ten to twelve weeks with us in either a product or corporate finance group. They work directly with senior bankers on a range of domestic and cross border transactions. From initial client contact through closing a transaction, our summer associates are an integral part of our deal teams; researching, valuing, pricing, marketing, and structuring transactions. Summer associates must maintain and manage a significant level of interaction with both clients and senior bankers.

Summer Program

After the initial interview, candidates interview with and are hired directly into a corporate finance or product group and spend the summer in one group. The summer program begins the third week of May with a week of training, which includes an introduction and orientation to the firm and its capabilities, as well as coursework in accounting, modeling, valuation, and Excel. Through a series of Wednesday lunches summer associates meet with the head of each corporate finance and product group, as well as senior management. Occasional receptions and a summer outing encourage summer associates to interact with analysts, associates, and officers throughout Investment Banking. Each summer associate is assigned a mentor, usually from his/her school. The summer program consistently provides a core group of hires for our full-time associate program.

Interested students should submit a cover letter and resume through their Career Services Office if we recruit on your campus. If we don't, send a cover letter and resume either electronically or by US mail to:

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Please visit our website at www.cowen.com